





# Programme

March 4-5, 2009

Sustainability Through Efficiency – Cutting Costs, Sparing Resources

Mercatorhalle Duisburg in the CityPalais



		Wednesday, March 4, 2009 (separate registration necessary for DW, KF, O1-O4)	
09:00	DW	PhD Candidates Workshop	Page 9
09:30	KF	Career Forum for students and young professionals	Page 9
13:30	01	D3T Duisburg Trimodal Terminal GmbH, Duisburg  D3T Duisburg  D3T Duisburg Trimodal Terminal & Co. KG, Straelen  D3T Duisburg Trimodal Terminal & Co. KG, Straelen	Page 9
20:30	04	UPS Air Hub Cologne/Bonn	Page 9

		Wednesday, March 4, 2009	
17:00		Opening of the exhibition, Happy Hour	Page 4
18:00	<b>A1</b>	Opening of the event	Page 5
18:20	<b>A2</b>	Networked and Efficient – Logistics in North Rhine-Westphalia	Page 5
18:40	А3	Do you provide outstanding logistics services? Presentation of the Logistics Service Award 2009	Page 5
19:00	<b>A</b> 4	Consumer Goods between Market and Politics?	Page 5
19:20	<b>A</b> 5	Value Added through Logistics – Conditions and Outlook	Page 5
20:00		Networking and evening programme	Page 5
23:00		End of the evening event	

		Thursday, March 5, 2009	
08:00		Welcome coffee and visit to the exhibition	
09:00	B1	"Concept Competitions" in the Area of Invitations to Tender  B2 Lean Processes and Innovative Technologies in Intralogistics  B3 Authorised Economic Operator (AEO) – More Effective International Business Contacts	Page 6
10:30		Coffee break and dialogue, visit to the exhibition	
11:00	<b>C1</b>	Rising Transport Costs, Scarce Resources, Limited Emissions – Ecology as an Opportunity?  Meaningful Integration of Air Freight Solutions in Logistics Networks  Indicators, Barometers, Indices – How to Use Sector KPIs to Benefit Your Own Company	Page 7
12:30		Lunch buffet and dialogue, visit to the exhibition	
13:45	D	The Challenge of Efficiency in Spare Parts Logistics	Page 8
14:30		Coffee break and dialogue, visit to the exhibition	
15:00	E	Sustainable Business Concepts – Efficient Integration of Network Partners  10,000 km in 17 Days: The Outlook for Eurasian Rail Freight Transport  Sustainable Lean Supply Chains Innovative Logistics as a Competitive Factor	Page 8
16:00	F	Guest presentation: The Role of Sport in Our Society	Page 8
16:30		Farewell coffee	
17:00		End of the event	

Media partners









#### Sustainability Through Efficiency – Cutting Costs, Sparing Resources

Rising energy costs, finite resources and ever stricter legal regulations – the demands on companies to increase the energy efficiency of their business operations are increasing all the time. Efficient use of resources calls above all for pragmatic solutions that can be implemented at short notice. What are equally necessary, however, are overriding strategic concepts to ensure that companies remain competitive in the long term in times of constantly changing conditions and scenarios. And it really is possible to achieve economic and ecological goals at the same time – by using innovative technologies, optimised processes and intelligently organised networks; in short, through operational excellence. It is these interrelationships that are the focal point of the 10th Logistics Forum Duisburg. This anniversary event will profile hands-on strategies and the interplay of key factors but will also provide ample opportunity for an in-depth look at more detailed issues as well as for the intensive exchange of ideas and experiences.

Is it a good idea to offset uncertainties and unforeseen events in the international exchange of goods by building up bigger inventories or arranging for faster transport of these goods? How much air freight do supply chains really need? How can resources be spared and positive effects provably demonstrated? How can logistics service providers use efficient solutions to underpin their competitive status in the day-to-day marketplace?

Join with us in taking an in-depth look at current and future developments. Enjoy a warm welcome to Duisburg and play your part in the Forum!



Prof. Dr.-Ing. Raimund Klinkner
President,
German Logistics Association (BVL), Bremen
CEO,
Knorr-Bremse AG, Munich

#### **Patron**

In an increasingly globalised world, logistics will continue to gain in importance as one of the key sectors for the development of the German economy. Globalisation of markets and the intensification of trading relations will not only lead to further growth in the volume of goods being transported back and forth but are also primary drivers behind the dynamic expansion of the market for logistics services in recent years.

North Rhine-Westphalia is ideally equipped to meet the challenges arising from these developments. No other region in Europe can boast such a strong and close-knit road, rail and waterway network as this part of Germany between the Rhine and Weser rivers. In addition to three international and numerous regional airports, the state of North Rhine-Westphalia can also draw on a highly developed information and telecommunication infrastructure.

For ten years now, the Logistics Forum Duisburg has acted as an international forum for the sector and has served as an important platform for players from trade, industry and the services, a place where trends and solutions are presented and the ideal venue for the discussion of possible roadmaps for the logistics of the future.

May the Forum be just as successful in coming years as it has been during the last decade!



**Dr. Jürgen Rüttgers**Minister-President of
North Rhine-Westphalia,
Düsseldorf

### **Premium partners**





### **Partners and sponsors**

















18:00

17:00



#### Opening of the exhibition and Happy Hour

Many companies will be using the exhibition to showcase their innovative products and services, providing you with an ideal opportunity to find out about developmental options for your logistics activities and to talk one-on-one with the exhibiting companies about tailored solutions that meet your specific needs.

During Happy Hour, you will have an opportunity to "warm up" for the Forum and make your first contacts while enjoying fingerfood and drinks.



#### Evening event of the 10th Logistics Forum Duisburg

Following the official opening of the 10th Logistics Forum Duisburg, Corinna Lampadius will guide you through the evening programme; in the panel discussion, she will ask the participants how we can achieve sustainability through efficiency in such a way that we not only cut costs but also spare our resources.

You can look forward to an extra-special evening to mark the 10th anniversary of the Logistics Forum Duisburg, an evening featuring first-rate speakers and a varied programme of entertainment. Logistics has continued to develop positively during the last decade, and this is reflected by the status of the Logistics Forum Duisburg as a leading international logistics event staged in North Rhine-Westphalia.

With providers increasingly concentrating on their core areas of expertise and in view of the international division of labour in value added networks, excellence in the logistics field is something that companies can no longer achieve on their own but only in cooperation with first-rate partners. The challenge faced by logistics service providers to develop complex, tailored solutions is growing all the time. This is why German Logistics Association presents the Logistics Service Award every year at the Logistics Forum Duisburg to an outstanding logistics solution that has provable and verifiable positive effects for the participating companies.

The "Ruhr Initiative Group", which has 69 well-known member companies, has recognised the important role that value added through logistics plays in the success of modern business. The panel discussion chaired by Corinna Lampadius will focus on the key locational conditions for logistics activities and the future prospects for companies in the logistics sector.



Moderation

Corinna Lampadius

TV presenter,

Spiegel TV,

Hamburg







#### Opening, Logistics Service Award 2009, keynotes, evening programme



#### A1 Opening of the event



18:00



Prof. Dr.-Ing. Raimund Klinkner President, German Logistics Association (BVL), CEO, Knorr-Bremse AG, Munich



**Adolf Sauerland** Lord Mayor of Duisburg

#### A2 Networked and Efficient – Logistics in North Rhine-Westphalia



18:20



Christa Thoben Minister of Economic Affairs, SMEs and Energy of the state of North Rhine-Westphalia, Düsseldorf





#### A3 Do You Provide Outstanding Logistics Services?

A4 Consumer Goods between Market and Politics



Prof. Peter Klaus D.B.A./Boston Univ. Chairman of the Fraunhofer ATL, Nuremberg, Chair of the Department of Business Studies, speciality: Logistics, Erlangen-Nuremberg University, Chairman of the Jury, Logistics Service Award 2009





19:00



Jörg Croseck Chairman of the Managing Board, Carlsberg Deutschland GmbH, Hamburg



Value Added through Logistics – Conditions and Outlook







Dr.-Ing. Herbert Lütkestratkötter Hochtief AG, Essen, Patron of the "Infrastructure" Working Group, "Ruhr Initiative Group"



Dr. Norbert Bensel Member of the Management Board, DB Schenker, DB Mobility Logistics AG, Berlin, Member of the Executive Board, BVL



**Erich Staake** CEO. duisport Duisburger Hafen AG, Duisburg, Member of the Advisory Board, BVL



Dr. Hugo Fiege Managing Partner, Fiege Group, Greven, Chairman of the Advisory Board, BVL

#### **Networking and evening programme**



In the evening, you can experience a world of culinary and artistic diversity. Pinpoint your favourite food at the "market stalls" and build new contacts in a relaxed atmosphere complete with discreet background music. During the latter part of the evening, you will have the chance to enjoy or perhaps relive some of the classic songs from the 6os and 7os as the first day of the Forum **SIXTYMANIAORCHESTRA** draws to a close.



#### 31 Concept Competitions in the Area of Invitations to Tender



Parallel sequence

Moderation

Dr.-Ing. Stefan Wolff
CEO,
4flow AG, Berlin,
Chairman of the Research Council, BVL



Building an Un-frangible Partnership – the Tender Procedure as Collaborative Evolutional Process

**Krzysztof Staszewski**Purchasing Manager Indirect Materials & Services,
Pilkington East Europe,
Sandomierz, Poland



Creating Innovation and Competitiveness in Logistics Services through Relationships and Alliance

Lighten the Load – Strategic Alliances

Erik Goedhart
Vice President Aerospace,

Schindellegi, Switzerland

Kühne + Nagel,



Delivering Quality and Performance through Partnership

Director Global Physical Logistics,

Ian J. Shellard

Rolls-Royce plc,

Derby, UK

**Rob McWhirter**Director Strategic Development - EMEA,
CEVA Logistics Ltd.,
Ashby-de-la-Zouch, UK

09:00

#### B2 Lean Processes and Innovative Technologies in Intralogistics







Moderation

Dieter Handrich

Managing Director Logistics/Technology,
bofrost\* Dienstleistungs GmbH & Co. KG,



Flexibility through Modular Technology Extensions

Hans-Gunnar Elias Director Logistics, Phoenix Contact GmbH & Co. KG, Blomberg



Optimisation Modules for the Supply Chain: Successful Global Export?

Exportable Logistics Solutions – Analysis of the Need for Logistics Solutions Based on the Example of China

**Dr.-Ing. Dianjun Fang**Managing Director,
Do Logistics Technologies Co. Ltd.,
Beijing, Peoples Republic of China

Heinz-Josef Wilkin Project leader for the optimisation of the entire logistics chain, RAG AG, Herne

09:00

#### B3 Authorised Economic Operator (AEO) – More Effective International Business Contacts

/orkshop



Volker Müller Deputy Manager, Aachen Central Customs Office, Aachen

Moderation



Updated Experiences with the Authorisation Process

Markus Hendricks

Managing Director,
Hendricks Internationale Spedition GmbH & Co. KG,
Neuss



Real-World Experiences of a Medium-Sized Logistics Service Provider with the AEO Status

Axel Wienandts Managing Director and Owner, Nellen & Quack GmbH & Co. KG, Gronau

#### C1 Rising Transport costs, Scarce Resources, Limited Emissions – Ecology as an Opportunity?





Moderation

Thomas Wels
Head of the Business Desk,
Westdeutsche Allgemeine Zeitung,



Target Conflicts in the Area of Network Optimisation – Costs Versus CO2?

**Dieter Bock** Partner, TransCare AG, Wiesbaden, Eastern Europe Representative, BVL



Mankind, Machines, Methods – Comprehensive and Cost-Efficient Environmental Strategies

**Edmund Prokschi** Head of the International Business Unit, SBB Cargo AG, Basel, Switzerland



**Evaluation of Intermodal Transport Alternatives** 

Romain Schollaert Replenishment and Intercompany Transport Manager, Baxter S.A., Lessines, Belgium



The Multi-Facetted Nature of Ecological Sustainability in the Day-to-Day Activities of Modern Companies

Michael Kubenz
Managing Partner, Kube & Kubenz Intern. Sped.- und
Logistikgesellschaft mbH & Co. KG, Hamburg,
Member of the Advisory Board, BVL

#### C2 Meaningful Integration of Air Freight Solutions in Logistics Networks



11:00

Parallel sequence



Moderation

**Prof. Dr. Wolf-Rüdiger Bretzke** Head of Supply Chain Strategy, Barkawi Management Consultants GmbH & Co. KG, Munich



Stop-Gap Rather Than Strategic Integration? – Air Freight and Its Limits

Thomas Beckmann Head of Supply Chain Management, Charles Vögele Trading AG, Pfäffikon, Switzerland



Will Future Conditions and Regulations Impact the Positive Trend in Air Freight?

Wolf-Dietrich von Helldorff Executive Director of the "Central" Region, Kühne + Nagel (AG & Co.) KG, Frankfurt/Main



The Role of Air Cargo in the Supply Chains of the Future

Peter Sedgley
Senior Vice President Cargo Commercial,
Emirates Skycargo,
Dubai, United Arab Emirates



Key Influencing Factors and Cost Drivers in the Textile Supply Chain

Rolf Meyer Managing Partner, Meyer & Meyer Holding GmbH & Co. KG, Osnahrück

#### C3 Indicators, Barometers, Indices – How to Use Sector KPIs to Benefit Your Own Company





Moderation

**Dr. Stefan Kooths**Research Manager,
German Institute for Economic Research (DIW),
Berlin





Decision-Making Support: Analysis of Indicators and Correlation with Corporate KPIs

**Dr. Thomas Haneder** Head of Strategy & Business Intelligence, MAN AG, Munich



Application of the BVL/DIW Logistics Indicator in the Corporate Decision-Making Process

Andreas Hardt Managing Director, Chemion Logistik GmbH, Leverkusen

#### The Challenge of Efficiency in Spare Parts Logistics 13:45





Moderation Dr. Johannes Söllner Managing Director,

Geis Holding GmbH & Co. KG, Nuremberg, Member of the Executive Board, BVL



Optimising the Balance between Cost Efficiency and Level of Service

Raymond Damerow Director Parts Supply & Logistics, Ford Customer Service Division Europe, Ford of Europe, Cologne



**Mobility for Millions** 

Axel Schulte-Huermann Managing Director, Volkswagen Original Teile Logistik GmbH & Co. KG,

14:30

#### Coffee break and dialogue, visit to the exhibition

15:00 Sustainable Business Concepts – Efficient Integration of Network Partners





Moderation

Dr.-Ing. Christoph Beumer Chairman of the Management Board, BEUMER Maschinenfabrik GmbH & Co. KG, Beckum Vice-Chairman of the Executive Board, BVL



10,000 km in 17 Days: The Outlook for Eurasian **Rail Freight Transport** 

Hartmut Albers Managing Director, Trans Eurasia Logistics GmbH,



Sustainable Lean Supply Chains

Michael Proffitt Managing Partner, MJP Associates, Guildford, UK



Innovative Logistics as a Competitive Factor

Ingo Brauckmann Corporate Vice President, Henkel Global Purchasing-Logistics + CMTG, Henkel AG & Co. KGaA, Düsseldorf



#### The Role of Sport in Our Society





16:00



Willi Lemke

Special Adviser to the Secretary-General of the United Nations on Sport for Development and Peace, Geneva, Switzerland

Willi Lemke spent 18 years as the Manager of Bundesliga soccer club SV Werder Bremen. During his time there, the team not only won championships and cup finals but was also involved in social projects in Eastern Europe and the CIS. In the period from 1999 to 2008, he was first the Bremen Senator for Education and Science and later Senator for Interior Affairs and Sport. In April 2008, he was appointed Special Adviser to the Secretary-General of the United Nations on Sport for Development and Peace.

16:30

Farewell coffee

17:00

End of the event

#### Wednesday, March 4, 2009 – PhD Candidates Workshop, Career Forum, outdoor sequences



#### **DW PhD Candidates Workshop**

process at www.bvl.de/lfd.

PhD candidates in business management and engineering disciplines with special reference to the supply chain have an opportunity to talk to each other about their research projects, further their own research from both a content-based and methodological point of view and establish contacts with international scientists. You can find information on the application



(separate registration necessary)

09:00

#### **KF** Career Forum

During the Career Forum, students, graduates and young professionals can test and develop their skills in the analysis, modelling and optimisation of processes in a business game context. You can find more details on the schedule and information on the application procedure at www.bvl.de/lfd.





09:30

#### O1 D3T Duisburg Trimodal Terminal

First Maritime Shipping Container Terminal in the European Hinterland



(separate registration necessary)

(separate registration necessary)

13:30

#### Ralf Jahnke

Managing Director, D<sub>3</sub>T Duisburg Trimodal Terminal GmbH, Duisburg



13:30

#### O2 bofrost\* Dienstleistung GmbH & Co. KG, Straelen

Patented Intralogistics -Fully Automated Gantry Picking for Layers and Individual Boxes



#### **Dieter Handrich**

Managing Director Logistics/Technology, bofrost\* Dienstleistungs GmbH & Co. KG, Straelen

(separate registration necessary)

13:30

#### O<sub>3</sub> Bergwerk Auguste Victoria, Marl

Mining Logistics on Site -Tour of the Facility and Motorised Tour of the Pit



#### Jürgen Kroker

Director of Plant Production, Bergwerk Auguste Victoria, Marl, Head of the Logistics Expert Group, RAG Deutsche Steinkohle AG

#### (separate registration necessary)

20:30

#### O4 UPS Air Hub Cologne/Bonn

Innovative Intralogistics at the European Air Hub



**Marion Frings** Public Affairs Air Operations, UPS Deutschland Inc. & Co. OHG, Cologne



#### Your registration

### You can register for the 10th Logistics Forum Duisburg either

- online at www.bvl.de/lfd or
- by phone on +49 (o)421 1738-434.

**Participation fees** 

€ 550.- for members of BVL € 650.- for non-members

Special terms for scientists/researchers and students on request. The event fees are exempted from VAT in line with sec. 4(22) German Turnover Tax Act (UStG). **Event venue** Mercatorhalle in the CityPalais Landfermannstraße 6 47051 Duisburg

By registering, you accept the Conditions of Participation specified on the Internet at www.bvl.de/lfd.

#### Parallel special-topic exhibition

Well-known companies took advantage of the parallel special-topic exhibition at the 9th Logistics Forum Duisburg to showcase their companies. The anniversary Forum once again provides the ideal setting for targeted communication with your customers. Build your business contacts and let the Forum participants from industry, the trading sector and logistics know all about the quality of your products and services. Please feel free to contact us if you need more information.

#### 2008 exhibitors

Agentur für Arbeit Duisburg Barkawi Management Consultants GmbH &

Berufsakademie Lörrach Bosch Sicherheitssysteme GmbH Bundesvereinigung Logistik (BVL) e.V. Chemion Logistik GmbH Cologne Bonn Business Consultants LEAGUE AG DB Schenker – EWS Railway

Dematic GmbH

Deutsche Außenhandels- und Verkehrs-

Akademie (DAV)

Deutsche Logistik Akademie (DLA)

DKV Euro Service GmbH & Co. KG DVV Media Group GmbH

FIEGE Holding Stiftung & Co. KG FOM Fachhochschule für Ökonomie &

Management gGmbH, Studienzentrum Duisburg

Fraunhofer-Institut für Materialfluss und Logistik IML

GARBE LOGISTIC AG Gazeley Germany GmbH **GEODIS Logistics Deutschland GmbH** Goodman Germany GmbH

Hafen-Entwicklungsgesellschaft Rostock mbH

Hermes Logistik GmbH & Co. KG HOCHTIEF Projektentwicklung GmbH

**HUETTEMANN Logistik GmbH** IBM Deutschland GmbH ICS International AG

**Industrial Securities** J&M Management Consulting AG

Jungheinrich AG Kühne + Nagel (AG & Co.) KG

Kühne School of Logistics and

Management GmbH

last mile logistik netzwerk GmbH LOCOM Consulting GmbH

Logport Logistic-Center Duisburg GmbH Mercuri International Deutschland GmbH Ministerium für Wirtschaft, Mittelstand

und Energie des Landes NRW NYK Logistics (Deutschland) GmbH

**ORACLE Deutschland GmbH** Oskar Schunck AG & Co. KG

Port of Rotterdam

ProLogis Germany Management GmbH Punch Telematix Deutschland GmbH

Rainer GmbH Rodata GmbH

Roth Logistikberatung GmbH

Rostock Business-Gesellschaft für Wirtschaftsund Technologieförderung Rostock mbH

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Sächsisches Staatsministerium für Wirtschaft

und Arbeit SBB Cargo AG

**Supply Chain Competence Center** 

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Wincanton GmbH

Wirtschaftsförderung Rhein-Erft GmbH Wirtschaftsförderung Sachsen GmbH

#### **Project team**



Heiko Wöhner Project Manager



Heike Piepenschneider **Event Manager, Sponsoring** 



Hannelore Metreveli **Exhibition Manager** 



Association

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## **2009** dates

Jan 27	
7th Industry Forum Aut	tomotive Logistics,
Wolfsburg	

# March 4 – 5 10th Logistics Forum Duisburg, Duisburg

March 26	
5th Logistics Dialogue,	,
Nuremberg	

April 16
2nd Logistics Day,
throughout Germany

April 23
3rd SME Forum,
Mannheim

May 12 – 15 One-day forums at transport logistic, Munich
June 9 Logistics Forum Eastern Europe, Berlin
Sep 8 – 9 27th Dortmund Dialogues, Dortmund
Sep 24 6th HanseLog, Hamburg
Oct 21 – 23

26th German Logistics Congress,

Berlin



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to the unique range of logistics services offered by the duisport Group and its partners. There's a lot to discover: so why not head for duisport.



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