

• 5-7th March 2013 • Gdansk • Polish Baltic Philharmonic •



Transport Week

Conference agenda



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Transport Week is a 3-day international event organized every year in Polish Baltic Philharmonic in Gdansk. The event gathers key representatives from transport market.

Previous editions of Transport Week were fulfilled with conferences and discussion panels concerning ferry, container, intermodal and wind energy market.

This year Transport Week agenda will be expanded and will cover issues regarding LNG and logistic centres.

Event calendar

Tuesday 5 th March 2013	Wednesday 6 th March 2013	Thursday 7 th March 2013
LNG Conference 2013	Baltic Container Conference 2013	Intermodal Conference 2013
Open discussion panels	Internal meetings	Open discussion panels
	Gala Dinner	
Exhibitors	Exhibitors	Exhibitors



Who should attend?

seaports • maritime organizations • terminal operators • railway carriers • logistic operators • forwarders • infrastructure managers • shipping lines/owners • port terminals • LNG traders • gas infrastructure companies • shipyards • offshore suppliers • developers • energy utility companies • researches institutes • governmental bodies • wladze local authorities • financial institutions • products and services providers • consulting companies • universities • companies and institutions associated with transport sector in the Baltic and CEE region..

“Transport Week is very well organized. The most important is that, well when you typically come to the conference you hear a lot of adverts, but here you get a lot of information data which are very useful in day to day activities. So it is very unique.”

*Maxim Shirokov - General Director, JSC Ust-Luga Company
Transport Week 2011*



OPENING SESSION

SESSION I:

Gas market trends in global and European scale

SESSION II:

Distributing the LNG in Europe and Baltic

SESSION III:

Technology versus market

DISCUSSION PANEL:

- 09.00-09.30 Registration & welcome coffee
- 09.30-10.00 Opening speeches
 Keynote speech: Building gas infrastructure for Europe
 Speaker: tbc
- 10.00-10.30 LNG in Baltic Sea Ports
 • "LNG in Baltic Sea Ports" – about the project • LNG powered shipping fleet • Effect on the adoption of LNG as a future fuel • Current and future pricing of LNG as a bunker fuel
 Speaker: tbc
- 10.30-11.00 LNG Market Trends - supply and demand analysis
 • LNG Market Development • Potential LNG suppliers and buyers • LNG projects in Global and EU scale – perspectives and difficulties in their completion
 Speaker: tbc
- 11.00-11.30 Shell gas – potential resources in Europe and consequences for the gas market
 • The outlook for shale gas production as a supply source for LNG exports and the challenges that remain
 Speaker: tbc
- 11.30-12.00 Coffee break
- 12.00-12.30 LNG pricing, trading and financing - view point from gas Infrastructure Company
 • LNG the High Priced Gas Supply Option – Perspectives and expectations • What is the current Selling Proposition for LNG in Europe and Baltic • What Can the Customer Pay vs what price do LNG developers need & what can the competitors offer?
 Speaker: tbc
- 12.30-13.00 View point from LNG shipping company
 • Explaining the latest projects being developed • Estimating future demand for LNG bunkering/fuelling • What is the Distributing supply chain Europe and Baltic? • Determining a model for getting a return on the upfront costs
 Speaker: tbc
- 13.00-14.00 Lunch break
- 14.00-14.30 LNG demand from shipping
 • Picture of the shipping industry • Demand for LNG powered vessels, and what have been ordered with LNG or dual fuel? • Which ships are suitable for LNG fuel use? What are the efficiency and safety concerns? • What is the likely future demand for LNG fuelled vessel new build?
 Speaker: tbc
- 14.30-15.00 Use of LNG for buses: business case and realisation
 • Why was the decision taken to undertake the Solbus Solcity 12 LNG programme for public transport networks in Warsaw, Torun, Gdynia, Olsztyn and Katowice? • Gazprom Germania's sponsorship of a mobile refueling station • The speed of refueling and logistics of fuelling the fleet of buses • What were the economic considerations involved in moving to LNG?
 Speaker: tbc
- 15.00-15.30 Presentation on the HELGA project
 Speaker: tbc
- 15.30-16.00 Coffee break
- 16.00-17.30 Panel: Meeting the future LNG demand – investment opportunities for ports and terminals
 Panelists: tbc
- 17.30 End of the LNG Conference 2013

* tbc - to be confirmed



OPENING SESSION

SESSION I: Container sector during down-turn

SESSION II: European and regional markets

DISCUSSION PANEL:

GALA DINNER:

- 09.00-09.30 Registration & welcome coffee
- 09.30-10.00 Opening speeches
Bogdan Oldakowski, CEO, Actia Forum
- 10.00-10.30 **Challenges for shipping lines – where does the sector go?**
 • Shipping sector in recent times • Trends in market development • Alliances – the way to optimize capacity • Closer look at the Baltic and Central & Eastern Europe
 Speaker: *tbc*
- 10.30-11.00 **Market perspectives from container terminal operator**
 • Consolidation in container terminal industry • Response to large ships orders • Capacity optimization
 Speaker: *tbc*
- 11.00-11.30 **Slot 3 - reserved**
 Speaker: *tbc*
- 11.30-12.00 **Coffee break**
- 12.00-12.30 **Global, European and regional container markets**
 • Fact and figures - recent trends in the markets • Terminal capacities versus market demand • Perspectives for the future • Carrying containers to/from CEE
 Speaker: *tbc*
- 12.30-13.00 **European market seen from the North Sea hub port – Port of Anwerp case**
 • Recent container market development in Europe • What does the crisis change in container business • How large ports create the market in hinterland? • View on the Baltic Region and CEE
 Speaker: *tbc*
- 13.00-13.30 **Slot 3 - reserved**
 Speaker: *tbc*
- 13.30-14.30 **Lunch break**
- 14.30-15.00 **CEE market seen from DCT Gdansk**
 • DCT position in Baltic and CEE market • Where the CEE goes • DCT investment plans • Impact of large ships
 Speaker: *tbc*
- 15.00-15.30 **Adriatic ports - serving CEE Europe**
 • Position of Adriatic ports in European Transport Network • Asia-Europe trade and the role of Mediterranean ports • Shipping characteristic in Adriatic container lines • View on Central & Eastern Europe
 Speaker: **Bojan Brank, President of the Management Board, Port of Koper** confirmed
- 15.30-16.00 **Technology infrastructure: Maximising profitability and efficiency**
 • Implementing a PortCentric ICT Solution • Integrating cargo and warehouse management software platforms • Delivering the operational and business benefits
 Speaker: *tbc*
- 16.00-16.30 **Coffee break**
- 16.30-17.30 **Discussion panel: CEE and Baltic markets**
 • CEE market – which way it will be served (Baltic, Adriatic, North sea) • Russia – a main market – does Ust-Luga container terminal change much • Feeder or hubbing in the Baltic • How the new environmental rules may impact the container pattern in the region?
 Panelists: *tbc*
- 17.30 **End of the Baltic Container Conference 2013**
- 20.00-23.00 **Gala Dinner**

* *tbc* - to be confirmed



OPENING SESSION

SESSION I: Role of key actors in logistic chain integration

SESSION II: Battle for Central & Eastern Europe

SESSION III: Integration and competition in intermodal sector

DISCUSSION PANEL:

- 09.00-09.30 Registration & welcome coffee
- 09.30-10.00 **Opening speeches**
 Bogdan Oldakowski, CEO, Actia Forum
Key note address: Intermodal in Europe – perspectives and challenges
 Speaker: *tbc*
- 10.00-10.30 **The role of port container terminal in efficient intermodal channel**
 • How port container terminal can support efficient intermodal chain? • Investing in hinterland • Optimizing terminal operation for intermodal • Case study
 Speaker: *tbc*
- 10.30-11.00 **Role of port authority in meeting the intermodal challenge**
 • Intermodal strategy for the port • Interactions between port authority, terminal operators and shipping lines • Port authority versus inland terminals • Port authorities working together
 Speaker: **Jan Egbertsen, Senior Advisor, Port of Amsterdam** *confirmed*
- 11.00-11.30 **Developing the network – view from intermodal operator**
 • From terminal to intermodal operator- where is a core business? • Building the strength by network of land terminals • Port operator and port authority – how to work together? • Intermodal vs. feeding – a look at the Baltic & CEE
 Speaker: *tbc*
- 11.30-12.00 Coffee break
- 12.00-12.30 **Ports and Intermodal in Ukraine**
 • New legal framework for port development in Ukraine • Plans for development of Ukrainian ports • Rail and inland navigation in Ukraine • Ukraine as a transit country
 Speaker: **Arthur Nitsevych, Partner, The Chairman of the Nautical Institute of Ukraine** *confirmed*
- 12.30-13.00 **Serving Russia by Intermodal**
 • Different options of going to Russia • Intermodal network to Russia • Handling with the rail systems • Market demand, potential, prospects and challenges
 Speaker: *tbc*
- 13.00-13.30 **Intermodal in Poland – market trends and challenges**
 • Fact, figures and trends • Role of inland terminals in effective intermodal network • Intermodal services to/from Polish ports • Poland versus Baltic and CEE markets
 Speaker: *tbc*
- 13.30-14.30 Lunch break
- 14.30-15.00 **Building the competitive advantage - Duisburg Port**
 • Integrating the transport modes • Key factors for the success • Efficient port management model • Development plans
 Speaker: *tbc*
- 15.00-15.30 **Integration role of the inland terminal**
 • Performance of the terminals • Integration gateway towards Eastern Europe • Developments plans
 Speaker: *tbc*
- 15.30-16.00 **Potential of the Baltic-Adriatic Corridor**
 • Intermodal development in Adriatic Region • Serving Central and Eastern Europe from Adriatic ports • Is Poland an attractive market? • Infrastructure – where are the bottlenecks?
 Speaker: *tbc*
- 16.00-16.30 Coffee break
- 16.30-17.30 **Discussion panel: Whose real hinterland is Central & Eastern Europe? Which gateway is better: North Sea hubs, Baltic, Adriatic or Black Sea?**
 Panelists: *tbc*
- 17.30 End of the Intermodal Conference 2013

* *tbc* - to be confirmed



Venue:

Transport Week 2013

Polish Baltic Philharmonic in Gdansk
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Organizer **actia** CONFERENCES

Actia Conferences constitute one of the departments of PR Agency Actia Forum Ltd. Established in the year 2000. During these years we have gained experience in organizing prestigious international events directed to broadly understood transport sector.

Thanks to the constant contact with our partners, market experts and the attendees of our conferences, the organizational and substantial level increases every year and help us to meet the needs of our clients.

We continue to expand the scope of our activity by reaching new transport sectors. What is more, the cooperation with our Consultancy department guarantees constant analysis of events and economic processes, which make our conferences the answer to the changing economic situation on the market and cause their high substantive level.

Actia Conferences also organizes events on commission such as: conferences, incentive events, mass events, corporate events.